

Hospital Marketing Services, Inc.

Reference and Buyers Guide



All HMS products are LATEX-FREE

1-800-786-5094
Fax: (203) 723-7248
www.HMSmedical.com

162 Great Hill Rd. Industrial Park P.O. Box 1217 Naugatuck, CT 06770

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About Hospital Marketing Services...

From its early start in a small facility in 1965, HMS has rapidly grown to become a prosperous manufacturer and marketer of products specifically geared toward therapies requiring hot and cold thermal products. Today, our corporate headquarters and manufacturing facility is located amidst the scenic rolling hills of Connecticut and we have been a supplier to major distributors in the hospital products field since. HMS has built a solid and compelling reputation based on competitive pricing, on-time deliveries, and a reliable product.

How We Can Help You...

Request our e-mailing of product releases and update bulletins. Visit us at www.HMSmedical.com or call a customer service representative for product samples and current pricing.

Hospital Marketing Services, Inc.

Order Department

P.O.Box 1217 Naugatuck Industrial Park Naugatuck, Connecticut 06770-1217

TOLL FREE: **1-800-786-5094** FAX: **203-723-7248** **203-723-1466**

Email: Info@HMSmedical.com

Web: www.HMSmedical.com

MINIMUM ORDER \$100 - Orders less than \$100 will have a \$10.00 processing fee added to invoice.

TERMS Net 30 days, date of invoice

HANDLING CHARGE \$8.00 minimum postage and handling per order

FINANCE CHARGES Commencing with the 46th day after invoice date (shipment) unpaid invoices will be charged a finance charge at an annual rate of 18% or monthly periodic rate of 2% with a minimum finance charge of 50¢ per month.

FREIGHT F.O.B.-Naugatuck, Connecticut

DROP SHIPMENTS There is a \$10.00 charge on drop shipments of less than \$100.

CONTRACTS Call for special contract pricing and price protection.

SAMPLES Samples are available for evaluation. Call with your requests.

RETURN GOODS

- No returns will be accepted or credit issued for custom packaged products.
- No returns will be accepted without prior written authorization and assignment of return goods number.
- Returns made within 45 days of receipt of merchandise will be accepted subject to 10% of billing price (net) restocking charge.
- Returns made 46-120 days after receipt of merchandise will be accepted subject to 25% of billing price (net) restocking charge.
- No returns will be accepted after 120 days.
- Only full boxes will receive credit. Products must be in a resaleable or salvageable condition.
- All returns subject to transportation cost, both ways.
- Freight must be prepaid.



We accept Visa and MasterCard



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Perineal Packs



Peri - Packs

Peri - Cold® · Peri - Warm® · Peri - Gel® (Cold or Warm)

Instant Peri+Plus Cold™ for initial therapy and Peri +Plus Warm™ for continued therapy. Both are constructed with soft, absorbent material to insure patient comfort. Peri-Gel™ for either cold or warm therapy retains temperature longer. All with full maternity pad and sanitary dust wrapper. Available with mesh panty.

Peri+Plus Cold™

Instant Perineal Cold Pack, Extra Absorbent, 4 1/2" X 11"

With attached maternity pad and individually packed in dust wrapper with instructions.



Code #	Weight	Description	Hospital Price Per Case
6300	10 lbs	24 Per Case - 4.5" x 11"	\$42.95
6300-P	10 lbs	4 panties + 24 Peri-Cold per case	\$56.00
6300-P4	10 lbs	4 Peri-Cold packs w/1 panty per Bag w/ 6 Bags/Case (24 total)	\$56.00
6300-P6	10 lbs	6 Peri-Cold Packs w/ 1 Panty per bag w/ 4 Bags/Case (24 total)	\$60.00
6300-S4	10 lbs	4 Peri-Cold Packs per Bag, 6 Bags/Case (24 total)	\$47.50
6300-S6	10 lbs	6 Peri-Cold per Bag, 4 Bags/Case (24 total)	\$46.50

Peri-Warm™

Instant Perineal Warm Pack

With attached maternity pad and individually packed in dust wrapper with instructions.



Code #	Weight	Description	Hospital Price Per Case
6350	8 lbs	24 Per Case - 4.5" x 11"	\$44.50
6350-S4	8 lbs	4 Peri-Warm Packs per Bag, 6 Bags/Case (24 total)	\$48.95
6350-S6	8 lbs	6 Peri-Warm per Bag, 4 Bags/Case (24 total)	\$47.95

Peri-Gel™

Perineal Cold or Warm Pack

With attached maternity pad and individually packed in dust wrapper with instructions.



Code #	Weight	Description	Hospital Price Per Case
6375	10 lbs.	24 Per Case - 4.5" x 11"	\$49.50



Instant Hot and Cold Packs



COL-PRESS®
INSTANT COLD AND WARM PACKS

Comfort Cold™
INSTANT COLD COMPRESS

Comfort Warm™
INSTANT HEAT COMPRESS

HMS offers a complete line of cost effective thermal products. Special laminated construction helps to eliminate leaks ensuring patient safety and product integrity during therapy. Instant cold packs available uncovered and non-woven covered. Warm packs have a non-woven covering to ensure patient comfort.**

Col-Press® Instant Cold Pack - Size: 6" x 9"

Code	Weight	Description	Hospital Price Per Case
6616	11 lbs.	16 Bags Per Case	\$ 16.95
6627	17 lbs.	24 Bags Per Case	\$ 20.50

Col-Press® Junior Instant Cold Pack - Size: 4" x 7"

Code	Weight	Description	Hospital Price Per case
6516	8 lbs.	16 Bags Per Case	\$ 12.50
6527	12 lbs.	24 Bags Per Case	\$ 18.95

Col-Press® First Aid Kit Size Instant Cold Pack - Size: 4" x 7"

Code	Weight	Description	Hospital Price Per Case
6628	15 lbs.	50 Bags Per Case, Bulk Packed	\$ 35.50
6629	15 lbs.	50 Bags Individually Boxed	\$ 55.50

Comfort Cold™ Instant Cold Pack, non-woven covered

Code	Weight	Description	Hospital Price Per Case
6000-017	10 lbs.	24 Per Case - 4" x 9"	\$ 28.00
6000-018	8 lbs.	24 Per Case - 4" x 7"	\$ 28.95
6000-019	10 lbs.	24 Per Case - 6" x 9"	\$ 29.50

Comfort Warm™ Instant Warm Pack, non-woven covered **

Code	Weight	Description	Hospital Price Per Case
6001-047	10 lbs.	24 Per Case - 6" x 9"	\$ 35.50
6001-048	6 lbs.	24 Per Case - 4" x 9"	\$ 33.95
6001-049	6 lbs.	24 Per Case - 4" x 7"	\$ 34.50

Flexitone™ Gel Pack

Code	Weight	Description	Hospital Price Per Case
7727	20 lbs.	6" x 10" Gel Pack, 24 Bags Per Box	\$ 60.50
7704	2 lbs.	6" x 10" Gel Pack, 2 Bags Per Box	\$ 6.25
7724	15 lbs.	4" x 10" Gel Pack, 24 Bags Per Box	\$ 50.50
7708	2 lbs.	4" x 10" Gel Pack, 2 Bags Per Box	\$ 5.95

** Instant warm packs reach approximately 125 degrees Fahrenheit.

Scalpels and Blades



surgiblade[™]

SURGEONS BLADES AND DISPOSABLE SCALPELS

New see-through blister/tyvek pack and 10-pack dispenser box make HMS scalpels the best value in disposable scalpels. Millimeter scale on handle and blade protector included. Available sterile or non-sterile.

Surgiblade Disposable Scalpels

Stainless Steel Blade with Protector

STERILE - 10 scalpels per dispenser box
Individually Wrapped. Autoclavable Handle with Centimeter Scale.
(10 boxes per case)

Size	Code No.	Hospital Price Per Box
10	5510	\$ 11.50
11	5511	
15	5515	
20	5520	
21	5521	
12	5512	\$ 13.50
22	5522	
23	5523	

STERILE - 50 scalpels per dispenser box
Individually Wrapped. Autoclavable Handle with Centimeter Scale.
(10 boxes per case)

Size	Code No.	Hospital Price Per Box
10	5710	\$52.50
11	5711	
15	5715	
20	5720	
21	5721	
12	5712	\$62.50
22	5722	
23	5723	



Scalpels and Blades (continued)

surgiblade[®]

SURGEONS BLADES AND DISPOSABLE SCALPELS

NON-STERILE - Central Supply Pack - 100 scalpels per bag
Autoclavable Handle and Blade Protector

Size	Code No.	Hospital Price Per Box
10	5610	\$ 91.95
11	5611	
15	5615	
20	5620	
21	5621	
12	5612	\$ 106.50
22	5622	
23	5623	

Surgiblade Scalpel Blades

Stainless Steel. 50 Blades per dispenser box.
Blades will fit all standard metal handles.

STERILE - Individually Foil Wrapped.

Size	Code No.	Hospital Price Per Box
10	5010-50	\$22.00
11	5011-50	
15	5015-50	
20	5020-50	
21	5021-50	
12	5012-50	\$34.95
22	5022-50	
23	5023-50	



Skin Markers



SKIN SKRIBE®
THE ORIGINAL SURGICAL SKIN MARKER

TWIN TIP SURGEONS PEN®
ULTRA-FINE AND MEDIUM TIPS

HMS SKIN MARKING KITS™
Available with separate rulers and labels. All HMS skin markers have millimeter scale on barrels, and are guaranteed against drying for two years from date of manufacture.

Skin Marking Kit with Skin Marker, Ruler and Pressure Sensitive Labels

Code No.	Description	Hospital Price Per Case
6651	Sterile, 10 per Box, 10 Boxes per Case	\$ 19.25
6651-T	Sterile, 10 per Box, 10 Boxes per Case - TWIN TIP	\$ 22.50
6655	Sterile, TYVEK™ Ruler, 100 Per Box Size 6" (15cm)	\$150.00
6881	Non-Sterile , TYVEK™ Ruler, 100 per Bag	\$ 50.00

HMS TWIN-TIP SURGEON'S PENS™
The original double-tipped skin marking pen with an ultra-fine tip for delicate procedures and a sturdy, broad tip for regular procedures. Packaged sterile or non-sterile.

Twin-Tip™ Surgeons' Pen with Broad and Ultra-fine Tip

Code No.	Description	Hospital Price Per Case
6650-T	Sterile, 10 per Box, 10 Boxes per Case	\$ 19.50
6653-T	Sterile, 50 per Box, 2 Boxes per Case	\$ 89.95
6880-T	Non-Sterile , 100 per Bag	\$114.95

HMS SKIN-SKRIBE™
The standard in skin markers. Unique dual-purpose tip allows thin or thick marking with one tip. Available sterile or non-sterile.

Skin Scribe™ with Dual Purpose Tip

Code No.	Description	Hospital Price Per Case
6650	Sterile, 10 per Box, 10 Boxes per Case	\$ 17.00
6653	Sterile, 50 per Box, 2 Boxes per Case	\$ 70.95
6880	Non-Sterile , 100 per Bag	\$ 98.50

Skin Scribe™ / Twin-Tip™ with Ruler

Code No.	Description	Hospital Price Per Case
6650-R	SKIN SKRIBE Sterile, 10 per Box, 10 Boxes /cs	\$ 17.25
6653-R	SKIN SKRIBE Sterile, 50 per Box, 2 Boxes /cs	\$ 72.75
6650T-R	TWIN TIP Sterile, 10 per Box, 10 Boxes /cs	\$ 18.95
6653T-R	TWIN TIP Sterile, 50 per Box, 2 Boxes /cs	\$ 89.95
6880-R	SKIN SKRIBE Non-Sterile , 100 per Bag	\$105.00
6880T-R	TWIN TIP Non-Sterile , 100 per Bag	\$ 125.00



Abdominal Binders and Rib Belts



Flexitone®
Binders, Belts and Wraps

Flexitone™ Universal, Duo and sized Binders and Rib-Belts will fit all your needs for post surgical support. Pelvic traction belts available in single or double-pull. This line offers you the widest selection and best quality anywhere.

Flexitone® Duo Binders Velcro Closure

Woven - Helenca Lined, Fits Male or Female. Sized for men's waist - women's hips.

Code No.	Description	Size	Hospital Price Each
7350	3 Panel, 9" Width	26 to 49	\$22.95
7364	3 Panel, 9" Width	48 to 64	\$26.50
7450	4 Panel, 12" Width	26 to 49	\$28.25
7464	4 Panel, 12" Width	48 to 64	\$31.95

Flexitone® Universal Binder

Velcro Closure, Woven - Helenca Lined, Fits Male or Female.

Code No.	Description	Size	Hospital Price Each
7333	3 Panel, 9" Width	24 to 62	\$22.95
7444	4 Panel, 12" Width	24 to 62	\$28.25
7555	5 Panel, 15" Width	24 to 62	\$31.95

Flexitone® Universal Rib Belt

Woven, - Helenca Lined, Velcro Closure,

Female Code No.	Male Code No.	Description	Size	Hospital Price Each
0908	0909	2 Panel - 6" Width	28-50	\$11.50
0908XL	0909XL	2 Panel - 6" Width	48-64	\$12.50

Flexitone® Pelvic Traction Belt

Adjustable Velcro Closure

Code No.	Description	Size	Hospital Price Each
7340	Double or Single Pull	Size 26" - 48"	\$30.95
7345	Double or Single Pull	Size 48" - 64"	\$33.50

Flexitone® Temp Wrap™

30" Stretch Bandage with Velcro Closure and **Col-Press® Instant Cold Pack**

Code No.	Weight	Description	Hospital Price Per Case
7624	8 lbs.	4" Wide Wrap w/4"x 10" Col-Press - 12/Case	\$51.50
7626	10 lbs	6" Wide Wrap w/6"x 10" Col-Press - 12/Case	\$58.50



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Abdominal Binders and Rib Belts (continued)



Flexitone®
Binders, Belts and Wraps

Flexitone® Temp Wrap™

30" Stretch Bandage with **Velcro Closure** and **Flexitone Reusable Gel Pack**

Code No.	Weight	Description	Hospital Price Per Case
7634	8 lbs	4" Wide Wrap w/4"x 10" Gel-Pack - 12/Case	\$62.95
7636	10 lbs	6" Wide Wrap w/6"x 10" Gel-Pack - 12/Case	\$69.25

Flexitone® Temp Wrap™

30" Stretch Bandage with **Velcro Closure**

For use with **Flexitone Reusable Gel Packs** or **Col-Press Instant Cold Packs**

Code No.	Weight	Description	Hospital Price Per Case
7664	5 lbs	4" Wide Wrap w/4"x 10" - 12/Case	\$45.75
7666	5 lbs	6" Wide Wrap w/6"x 10" - 12/Case	\$52.50

Flexitone®
Binders, Belts and Wraps

HMS Flexitone® Trauma Wraps provide a great aid for cold and warm therapy. Elastic supports with velcro closure. Anatomically designed to effectively hold instant hot, cold or reusable gel packs to all areas of the body. Durable, reusable, and washable.

Flexitone® Trauma Wrap

Insulated therapeutic supports

For use with **Flexitone Reusable Gel Packs** or **Col-Press Instant Packs**

Code No.	Description	Hospital Price Each
7602	Shoulder Wrap with three 6" x 10" pockets	\$40.50
7606	Back Wrap with three 6" x 10" pockets	\$20.50
7610	Thigh Wrap with three 6" x 10" pockets	\$18.95
7614	Ankle, Knee or Elbow Wrap w/ one 6" x 10" pocket	\$15.50
7618	Forearm Wrap w/ one 6" x 10" pocket	\$15.50



Torrington™ Needle Conversion Chart

Torrington Number	Anchor Number	Richard Allen
700-1	1822-1	2090-1
700-2	1822-2	2090-2
700-4	1822-4	2090-3
700-6	1822-6	2090-5
700-8	1822-8	2090-7
700-10	1822-10	2090-10
700-12	1822-12	2090-11
700-14	1822-14	2090-14
700-16	1822-16	2090-16
700-18	1822-18	2090-17,18
700-20	1822-20	2090-20
700-22	N/A	2090-22
701-0	1834-0	2091-6
701-1	1834-1	2091-7
701-2	1834-2	2091-8
701-3	1834-3	2091-9
701-4	1834-4	2091-10
701-5	1834-5	2091-14
701-6	1834-6	2091-15
701-7	1834-7	2091-17
701-8	1834-8	2091-20
701-9	1834-9	2091-26
701-10	N/A	2091-30
702-10	1821-10	2087-10
702-12	1821-12	2087-12
702-14	1821-14	2087-14
702-16	1821-16	2087-16
702-17	N/A	2087-17
702-18	1821-18	2087-20
702-20	1821-20	2087-24
703-1	1850-1	2150-6
703-2	1850-2	2150-5
703-3	1850-3	2150-4
703-4	1850-4	2150-3
703-5	1850-5	2151-4
703-6	1850-6	2150-2
704-2 3/4"	N/A	2146-2
704-2 1/2"	1828-2 1/2"	N/A
704-2"	1828-2"	2146-3
704-1 3/4"	N/A	2146-4
704-1 1/2"	1828-1 1/2"	2147-4
705-1	1823-1	2151-1
705-2	1823-2	2151-2
705-3	1823-3	2151-3
705-4	1823-4	2151-4
705-5	1823-5	2151-5
705-6	1823-6	2151-6
706-1	1830-1	2124-1
706-2	1830-2	2124-2
706-3	1830-3	2124-3
706-4	1830-4	2124-5
707-1	1824-1	2221-1
707-2	1824-2	2167-1
707-3	1824-3	2167-3
707-4	1824-4	2167-4
707-5	1824-5	2167-5
707-6	1824-6	2167-6
707-7	1824-7	2167-7
708-3 1/2"	1827-3 1/2"	2134-2
708-2 7/8"	1827-2 7/8"	2134-4
708-2 1/2"	1827-2 1/2"	2134-6
708-2	1827-2"	2134-8
708-1 7/8"	N/A	N/A
708-1 3/4"	1827-1 3/4"	2134-9
708-1 1/2"	1827-1 1/2"	2134-10
709-1	1831-1	2091-16
709-2	1831-2	2123-1
709-3	1831-3	2123-2
709-4	1831-4	2123-4

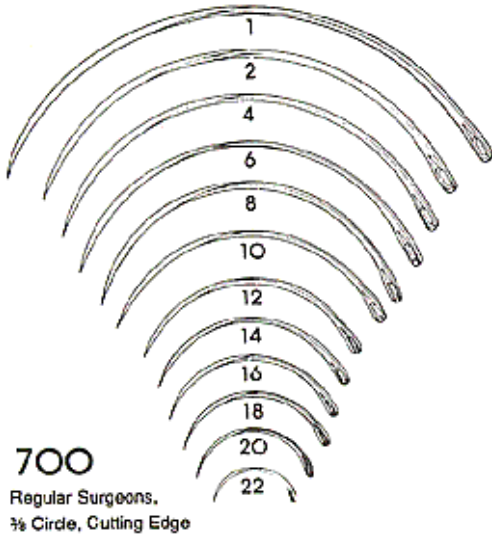
Torrington Number	Anchor Number	Richard Allen
710-1	1836-1	2169-1
710-2	1836-2	2169-2
710-3	1836-3	2169-3
710-4	1836-4	2169-4
711	1839	2050-0
712	1840	N/A
713-3 1/2"	1841-3 1/2"	2441-3.5
713-2 1/2"	1841-2 1/2"	2090-4
714-0	N/A	2164-1
714-1	1860-1	2164-2
714-2	1860-2	2128-1
714-3	1860-3	2128-2
714-4	1860-4	2164-4
714-5	1860-5	2432-5
714-6	1860-6	2164-5
714-7	1860-7	2432-7
714-8	1860-8	2432-8
716-1	1833-1	2150-1
716-2	1833-2	2125-1
716-3	1833-3	2125-2
716-4	1833-4	2125-3
717-1	1835-1	2168-1
717-2	1835-2	2168-2
717-3	1835-3	2168-3
717-4	1835-4	2168-4
717-5	1835-5	N/A
717-6	1835-6	N/A
718-1	1825-1	2095-8
718-2	1825-2	2181-1
718-3	1825-3	2181-2
718-4	1825-4	2181-4
719-3"	1852-3"	N/A
719-2 1/2"	1852-2 1/2"	N/A
719-2"	1852-2"	N/A
720-0	N/A	2095-1
720-1	N/A	2095-2
720-2	1842-2	2095-3
720-4	1842-4	2095-4
720-6	1842-6	2095-7
720-8	1842-8	2095-9
720-10	1842-10	2095-11
720-12	1842-12	2095-13
720-14	1842-14	2095-17
720-16	1842-16	2442-16
720-18	1842-18	2442-18
720-20	1842-20	2442-20
720-22	N/A	2442-22
721-2 3/4"	1843-2 3/4"	2146-2
721-2 1/4"	1843-2 1/4"	2147-1
721-1 3/4"	1843-1 3/4"	2147-3
721-1 1/2"	1843-1 1/2"	2147-4
722-5"	N/A	N/A
722-3"	N/A	N/A
725-00	1832-00	2091-3
725-0	1832-0	2091-4
725-1	1832-1	2091-5
725-2	1832-2	2091-7
725-3	1832-3	2091-9
725-4	1832-4	2091-10
725-5	1832-5	2091-13
725-6	1832-6	2091-16
725-7	1832-7	2091-20
725-8	1832-8	2091-24
725-9	1832-9	2091-26

Torrington Number	Anchor Number	Richard Allen
726-1	1826-1	2170-1
726-2	1826-2	2170-2
726-3	1826-3	2170-3
726-4	1826-4	2170-4
726-5	1826-5	2170-5
726-6	1826-6	2170-6
727-1 3/4"	1837-1 3/4"	N/A
727-1 1/4"	1837-1 1/4"	N/A
727-1"	1837-1"	N/A
727-3/4"	1837-3/4"	N/A
729-1	1844-1	2154-1
729-2	1844-2	2154 -7/8
729-3	1844-3	2154- 6/8
729-4	1844-4	2154- 5/8
729-5	1844-5	2154- 4/8
730-1	1848-1	2153-1
730-2	1848-2	2153 -7/8
730-3	1848-3	2153- 6/8
730-4	1848-4	2153- 5/8
730-5	1848-5	2153- 3/8
731	1849	2167-6
732	1845	2195-0
733	1847	N/A
734S-1	1861-1	2129-2
734S-2	1861-2	2129-3
734S-3	1861-3	2129-4
734S-4	N/A	2129-5
734S-5	N/A	2129-6
735 Large	N/A	2222-L
735 Small	N/A	2222-m
736 Large	N/A	2124-3(16)
736 Medium	N/A	2124-3(14)
736 Small	N/A	2124-3(12)
737-1	1851-1	2090-9
737-2	1851-2	2090-10
737-3	1851-3	2090-11
737-4	1851-4	2090-14
738S-1	N/A	2129-1
738S-2	N/A	N/A
738S-3	N/A	N/A
738S-4	N/A	N/A

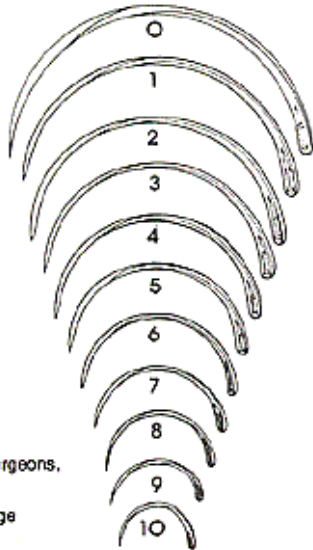
Conversion Chart Information

Use this chart as a guide in determining corresponding styles of listed manufacturers. In some instances exact conversions are not possible. HMS will provide samples of the closest needles for comparison. Most special needles can be closely approximated. For the fastest and most exact duplication, send sample needles to HMS.

HMS Torrington Sterile and Non-Sterile Suture Needles



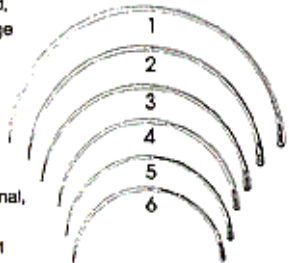
700
Regular Surgeons,
3/8 Circle, Cutting Edge



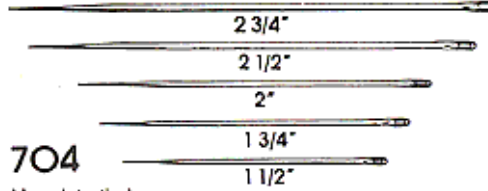
701
Regular Surgeons,
1/2 Circle,
Cutting Edge



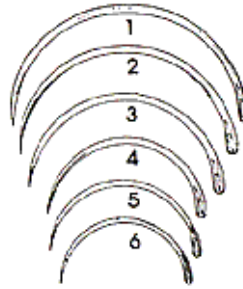
702
Regular Surgeons,
Half Curved,
Cutting Edge



703
Fine Intestinal,
1/2 Circle,
Taper Point



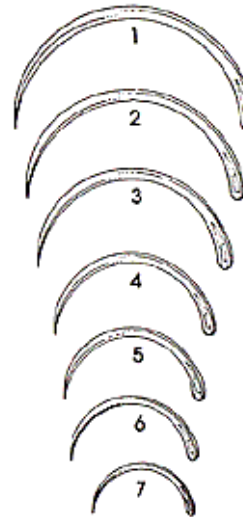
704
Mayo Intestinal,
Straight, Taper Point



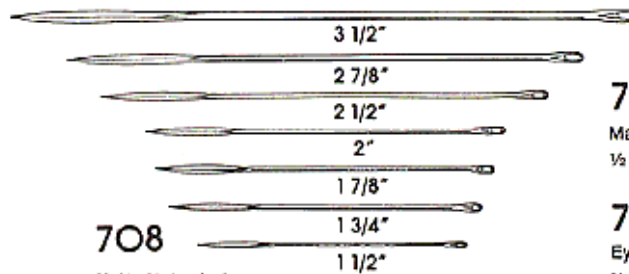
705
Mayo Intestinal
1/2 Circle,
Taper Point



706
Eye Needle,
3/8 Circle,
Cutting Edge



707
Mayo Catgut,
1/2 Circle,
Taper Point



708
Keiths Abdominal,
Straight, Triangular Point



709
Eye Needle,
1/2 Circle,
Cutting Edge



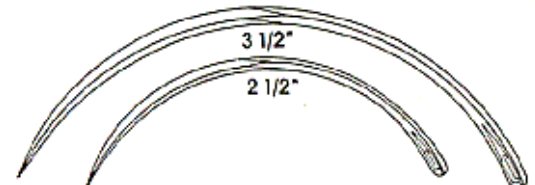
710
Mayo Catgut,
3/4 Circle, Trocar Point



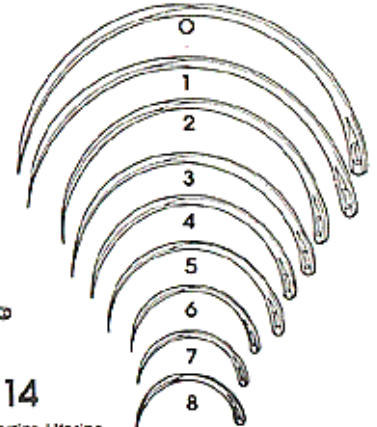
711
Kidney Needle,
1/2 Circle, Blunt Point



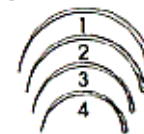
712
Kidney Needle,
Straight, Blunt Point



713
King Needle,
3/8 Circle, Cutting Edge



714
Martins Uterine,
1/2 Circle, Cutting Edge



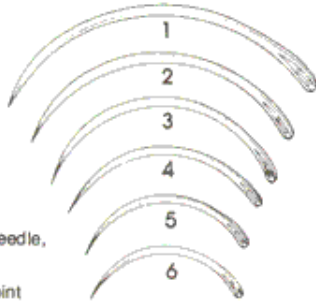
716
Eye Needle,
1/2 Circle,
Taper Point

Not shown actual size

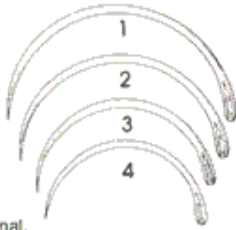


HMS Torrington Sterile and Non-Sterile Suture Needles

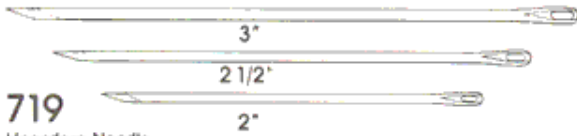
717
Cervix Needle,
3/8 Circle,
Taper Point



718
Murphy Intestinal,
1/2 Circle,
Taper Point



719
Hagedorn Needle,
Straight Cutting
Edge, Flat Body



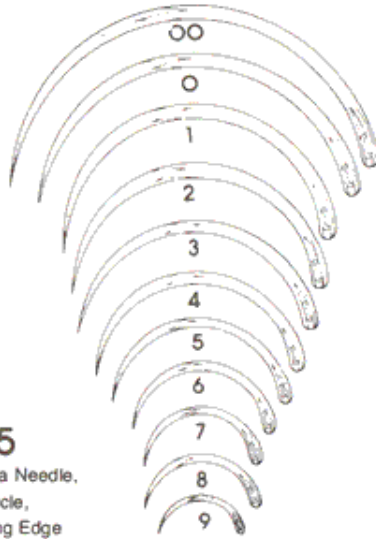
720
Ferguson Needle,
1/2 Circle,
Taper Point



721
Fine Intestinal,
Straight, Taper Point



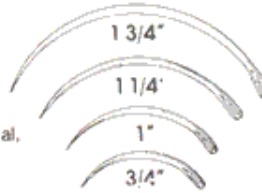
725
Fistula Needle,
1/2 Circle,
Cutting Edge



726
Mayo Catgut,
1/2 Circle,
Trocar Point



727
Mayo Intestinal,
3/8 Circle,
Taper Point



729
Lane's Cleft Palate,
1/2 Circle,
Cutting Edge



730
Lane's Cleft Palate,
3/8 Circle,
Cutting Edge



731
Davis Tonsil,
1/2 Circle, Taper Point



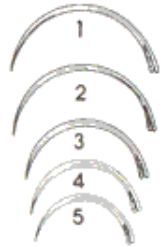
732
Davis Tonsil,
3/8 Circle, Taper Point



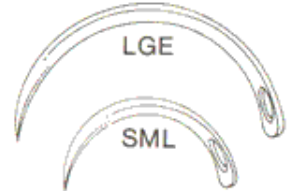
733
Fascia Needle,
Koontz Hernia



734
French Spring Eye,
1/2 Circle,
Taper Point



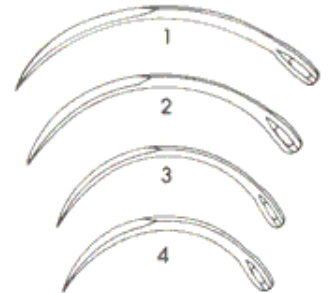
735
Gallie Fascia
Needle



736
Kalt Corneal
Needle



737
Abscision
Needle



738
French Spring
Eye, 1/2 Circle,
Taper Point, Heavy
Gauge



Not shown actual size



Hospital Marketing Services Co., Inc.
162 Great Hill Rd. Industrial Park P.O. Box 1217 Naugatuck, CT 06770

Suture Needles



torrington[®]
EYED STAINLESS STEEL SUTURE NEEDLES

Sterile, disposable, stainless steel Torrington suture needles are precision made and double blister packed for safety and value. Packed two needles per pack with either fifty packs or ten packs per box. Available regular and french spring eye. Non-sterile, reusable suture needles are packed one dozen per pack. Custom needle packs available sterile or non-sterile.

Sterile Disposable Needles

2 needles per blister pack, 50 packs - 100 needles per dispenser box

Order by quantity of boxes and needle size per chart		Hospital Price Per Box
Regular Eye	(Example: 7-701-1)	\$98.95
French Spring Eye	(Example: 7-734-S-1)	\$118.25



Sterile Disposable Needles

2 needles per blister pack, 10 packs - 20 needles per dispenser box

Order by quantity of boxes and needle size per chart		Hospital Price Per Box
Regular Eye	6-701-1	\$23.25
French Spring Eye	6-734-S-1	\$28.25

Reusable Needles

1 dozen **NON-STERILE** needles per pack

Order by quantity of boxes and needle size per chart		Hospital Price Per Box
Regular Eye	701-1 per dozen	\$11.75
French Spring Eye	734-S-1 per dozen	\$12.25

Stainless Steel Safety Pins

Description	Size	Hospital Price Per Box
Sterile , 2 Per Blister Pack, 50 packs - 100 pins per dispenser box	1" No. 008100 1½" No. 008200 2" No. 008300	\$ 39.90
Non-Sterile , 100 pins per dispenser box	1" No. 8100 1½" No. 8200 2" No. 8300	\$ 10.00



Patient Ice Bags



Soft & Dry Patient Issue Ice Bags

A new addition to our line of hot and cold therapy, Soft & Dry Patient Issue Ice Bags are covered with ultra-soft non-woven material for comfort and include attached elastic ties for a secure patient fit. Innovative easy-zip closure system allows for easy filling with no bulky clips.

Soft & Dry Patient Issue Ice Bags with ties

Code No.	Description	Hospital Price Per Case
6000-080	Small easy-zip sealed bag 7x8 w/ ties 50 per cs.	\$ 74.00
6000-110	Large easy-zip sealed bag 7x11 w/ ties 50 per cs.	\$ 77.50



Soft & Dry Patient Issue Perineal Ice Bags with ties

Code No.	Description	Hospital Price Per Case
6000-200	Perineal Ice bag 4.5x11 w/ adhesive strip 48 per cs.	\$ 38.40



Cross Reference Guide

Novation NOVAPLUS® Cross Reference

Catalog Number	Product Description	Quantity per Case	HMS	Cardinal	MEDLINE	Kimberly-Clark
V6000-019	Instant Cold Pack, large	24 ea/cs	6000-019	11440-012	MDSN148000	10876
V6000-018	Instant Cold Pack, small	24 ea/cs	6000-018	11440-512	MDSN148010	59681
V6001-047	Instant Hot Pack, large	24 ea/cs	6001-047	11443-012	MDSN138005	10894
V6001-048	Instant Hot Pack, medium	24 ea/cs	6001-048	114450-040	MDSN138005	
V6300	Perineal Pack, cold	24 ea/cs	6300	11447-010	MDSN158055	
V6350	Perineal Pack, hot	24 ea/cs	6350	11501-00	MDSN148065	
V6390	Warming Mattress	6 ea/cs	6390	V11440-012		
V6391	Gel Infant Heel Warmer 3x4	100 ea/cs	6391			
V6393	Liquid Infant Heel Warmer 3x4	100 ea/cs	6393	V11460-010T		
V7727	Reusable Insulated Gel Pack	24 ea/cs	7727	80104	MDSN138020	33855

HMS Hot and Cold Pack - Cross Reference

Product Description	HMS	Cardinal (Allegiance)	NOVAPLUS	Florida Medical	Kimberly-Clark	MEDLINE
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COL-PRESS Instant Cold Packs

Small Cold Pack - 24 ea/cs	6000-018	11440-512	V6000-018	3110	59648	MDS138010 or 148010
Medium Cold Pack - 24 ea/cs	6410	11445-020	N/A	3120	49649	MDS137000 or 137020
Large Cold Pack - 24 ea/cs	6000-019	11440-012	V6000-019	3140	59658	MDS139000 or 138000 or 148000

Comfort Warm Instant Packs

Medium Warm Pack - 24 ea/cs	6001-048	11450-040	V6001-048	4110		MDS138005 or 139005
Large Warm Pack - 24 ea/cs	6001-047	11443-012	V6001-047			MDS138005 or 139005

Perineal Cold Packs

Peri+Plus Perineal Cold Packs - 24 ea/cs	6300	11447-010	V6300	3000		MDS148055 Deluxe
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Perineal Warm Packs

Peri-Warm Pack - 24 ea/cs	6350	11501-010	V6350	4130, 3200		MDS148065 Deluxe
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Warming Mattress

Gel Warming Mattress	6390	11475-010	V6390			
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Infant Heel Warmer

Gel Infant Heel Warmer 3x4 100/cs	6391		V6391			
Liquid Infant Heel Warmer 3x4 100/cs	6393	11460-010T	V6393			

Reusable Gel Pack

Hot/Cold Gel Pack 6x10 24/cs	7727	80104	V7727		33855	MDSN138020
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